

Local Market Update – July 2015

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



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*If you would like a different community,
let me know. It only takes me a moment.*

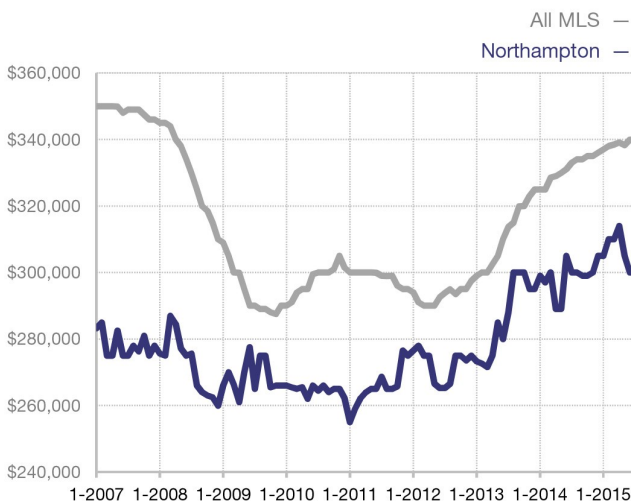
Single-Family Properties Key Metrics	July			Year to Date		
	2014	2015	+ / -	2014	2015	+ / -
Pending Sales	15	31	+ 106.7%	117	145	+ 23.9%
Closed Sales	25	26	+ 4.0%	100	114	+ 14.0%
Median Sales Price*	\$299,000	\$291,250	- 2.6%	\$305,000	\$296,250	- 2.9%
Inventory of Homes for Sale	89	80	- 10.1%	--	--	--
Months Supply of Inventory	5.4	4.9	- 9.3%	--	--	--
Cumulative Days on Market Until Sale	57	71	+ 24.8%	109	118	+ 8.4%
Percent of Original List Price Received*	96.2%	95.9%	- 0.3%	94.7%	94.8%	+ 0.1%
New Listings	27	22	- 18.5%	181	206	+ 13.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

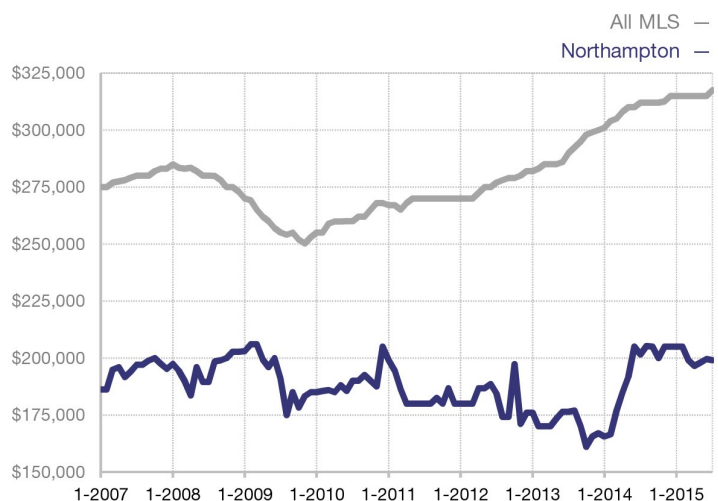
Condominium Properties Key Metrics	July			Year to Date		
	2014	2015	+ / -	2014	2015	+ / -
Pending Sales	6	9	+ 50.0%	54	67	+ 24.1%
Closed Sales	10	15	+ 50.0%	48	56	+ 16.7%
Median Sales Price*	\$202,500	\$230,000	+ 13.6%	\$210,000	\$222,250	+ 5.8%
Inventory of Homes for Sale	59	50	- 15.3%	--	--	--
Months Supply of Inventory	8.4	6.3	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	106	89	- 15.7%	90	121	+ 33.5%
Percent of Original List Price Received*	95.3%	95.6%	+ 0.3%	96.5%	95.8%	- 0.7%
New Listings	5	19	+ 280.0%	92	99	+ 7.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation



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